

## Message Text

UNCLASSIFIED

PAGE 01 STOCKH 04627 311244Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 ( ISO ) W  
-----036156 010332Z /66

R 311122Z OCT 77  
FM AMEMBASSY STOCKHOLM  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 2140

UNCLAS STOCKHOLM 4627

E.O. 11652: N/A  
TAGS: BEXP, SW  
SUBJECT: ADS REQUEST: INTERFACE MECHANISMS, INC., MOUNTLAKE  
TERRANCE, WA

A NUMBER OF AGENTS WERE CONTACTED ON BEHALF OF INTERFACE  
MECHANISMS. THE FOLLOWING FIRMS HAVE INDICATED AN INTEREST  
AND WANT TO MEET WITH MR. DILLING DURING HIS VISIT TO SWEDEN:

1. SCANDIA METRIC AB  
FACK

S-171 10 SOLNA, SWEDEN

CONTACT: MR. LEIF JONASSON, HEAD OF THE EDP SECTION  
TELEPHONE: 08/82 04 00  
TELEX: 10766

THIS LARGE IMPORTER/AGENT/DISTRIBUTOR OF ELECTRONIC DATA  
COMPUTERS AND PERIPHERALS, INSTRUMENTS, ELECTRONIC CALCU-  
LATORS, AND POWER UNITS REPRESENTS SEVERAL US MANUFACTURERS.  
THE COMPANY'S SALES AREA COVERS ALL THE NORDIC COUNTRIES  
THROUGH AFFILIATED COMPANIES. SHARE CAPITAL: SKR 600 THOUSAND;  
ANNUAL TURNOVER: ESTIMATED AT SKR 51 MILLION. THE COMPANY IS  
FINANCIALLY SOUND. RECOMMENDED TRADE CONTACT.

2. SAVEN AB  
STRANDGATAN 3  
S-185 00 VAXHOLM, SWEDEN  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STOCKH 04627 311244Z

CONTACT: MR. BO JOHNSON, HEAD OF THE EDP SECTION  
TELEPHONE: 0764/315 80  
TELEX: 11309  
THIS IS A MEDIUM SIZED FIRM ACTING AS AGENT/DISTRIBUTOR/  
IMPORTER DEALING IN ELECTRONICS AND REPRESENTS SEVERAL  
US COMPANIES. MR. JOHNSON IS PART OWNER OF THE FIRM.  
SHARE CAPITAL: SKR 60 THOUSAND; ANNUAL TURNOVER:

APPROX. SKR 4 MILLION. THE FIRM IS FINANCIALLY SOUND  
AND A RECOMMENDED TRADE CONTACT.

3. GORAN WAERNER AB

HAGAGATAN 1

S-113 48 STOCKHOLM, SWEDEN

CONTACT: MR. BO WESTERLUND

TELEPHONE: 08/736 05 40

TELEX: 13407

THIS IS A MEDIUM SIZED AGENT/DISTRIBUTOR/IMPORTER OF  
DATA MEDIA. THE FIRM ALSO RENTS AND SERVICES COMPUTERS.

IT WAS ESTABLISHED IN 1970 AND HAS PRESENTLY A SHARE  
CAPITAL OF SKR 250 THOUSAND, WHICH WILL SOON BE INCREASED.

ITS TURNOVER IN 1976 WAS SKR 7.5 MILLION. SINCE THEN THE  
FIRM HAS EXPANDED AND IN 1977 A TURNOVER OF SKR 16 MILLION  
IS EXPECTED. THERE ARE AFFILIATED FIRMS IN GOTEBOG, MALMO,  
LINKOPING, AND VASTERAS. MR. GORAN WAERNER IS THE MANAGING  
DIRECTOR AND OWNER. THE COMPANY IS FINANCIALLY SOUND AND A  
RECOMMENDED TRADE CONTACT.

APPROVING OFFICER: ECON:CA/WESTADTLER

PREPARED BY: ECON:CA:GLANDER.

KENNEDY MINOTT

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 31-Oct-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STOCKH04627  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770401-0120  
**Format:** TEL  
**From:** STOCKHOLM  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t1977101/aaaaaom.tel  
**Line Count:** 84  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 91c44923-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 21-Jan-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 729811  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ADS REQUEST: INTERFACE MECHANISMS, INC., MOUNTLAKE TERRANCE, WA A NUMBER OF AGENTS WERE CONTACTED ON BEHALF OF INT  
**TAGS:** BEXP, SW  
**To:** COM  
**Type:** TE  
**vdkgvkey:** odbc://SAS/SAS.dbo.SAS\_Docs/91c44923-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009